



Accounting systems

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Agenda

Welcome and introductions

Drivers for change

Finance system choices

Selecting a new system

Implementing a new system

Questions



Making Digital Real

- We are a **specialist** information systems consultancy
- We only work with **charities**, associations, trusts and others in the not-for-profit sector
- We are completely **supplier-independent**
- Our consultants have held **senior** positions in a broad range of different organisations
- Our advice and guidance is based on **practical experience** gained over many years

From our minds... ...to your minds

Our Mission

We **empower** organisations to deliver transformational impact through more effective use of technology and ways of working

Our Purpose

From **our minds to your minds** – our team of experienced, independent consultants work with you to transfer their knowledge, share their expertise, and **develop your organisational capability**



Drivers for change

- Software out of date – no longer fit for purpose or supported
- Need for greater integration with other systems
- Self-service
- More dynamic use of financial information – insight, trends, predictive analysis
- Changes in strategy and activities; growth or contraction
- Expectations – finance, budget holders, senior managers, users, trustees, auditors...
- Breakdown in relationship with supplier

Building the business case

- What do you want managers, budget holders, finance team to do?
- Is your current system compensating for limitations in other organisational systems?
- Are other systems compensating for limitations in your finance system?
- Where do you want the processes to sit – e.g. payroll, expenses, detailed transactions?
- Where is the data coming from and what do you need in the finance system; what systems need to integrate with the finance system?
- What reporting and insights do you need from the finance system?

Functionally rich (for not-for-profit organisations)

 access Financials

 xledger

 Microsoft Dynamics 365 Business Central

 IRIS Financials

AccountsIQ

oneAdvanced

Sage

ORACLE NetSuite

 Microsoft Dynamics GP

 infor

 Liberty Accounts
EST. 1996

 iplicit

UNIT4
In business for people

Legacy

SaaS

AQi//A

 pegasus

 workday

 Exchequer

sage 200

 qb INTUIT quickbooks

EPICOR

sage 50

 xero

Functionally limited (for not-for-profit organisations)

Finance system – possible add-ons / integrations

- Budgeting and forecasting
- EPOS
- Ticketing
- Procurement
- Expenses
- Project/contract management
- Reporting
- Investment management

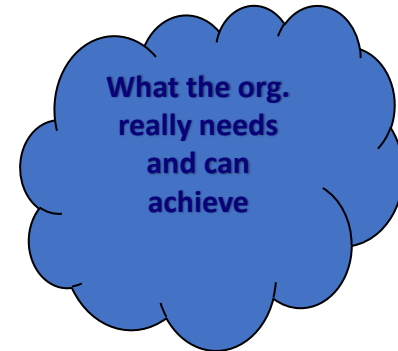
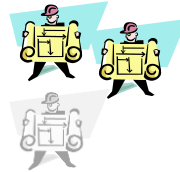
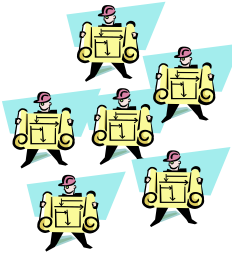
Selection approach

Governance,
options and an
honest
business case

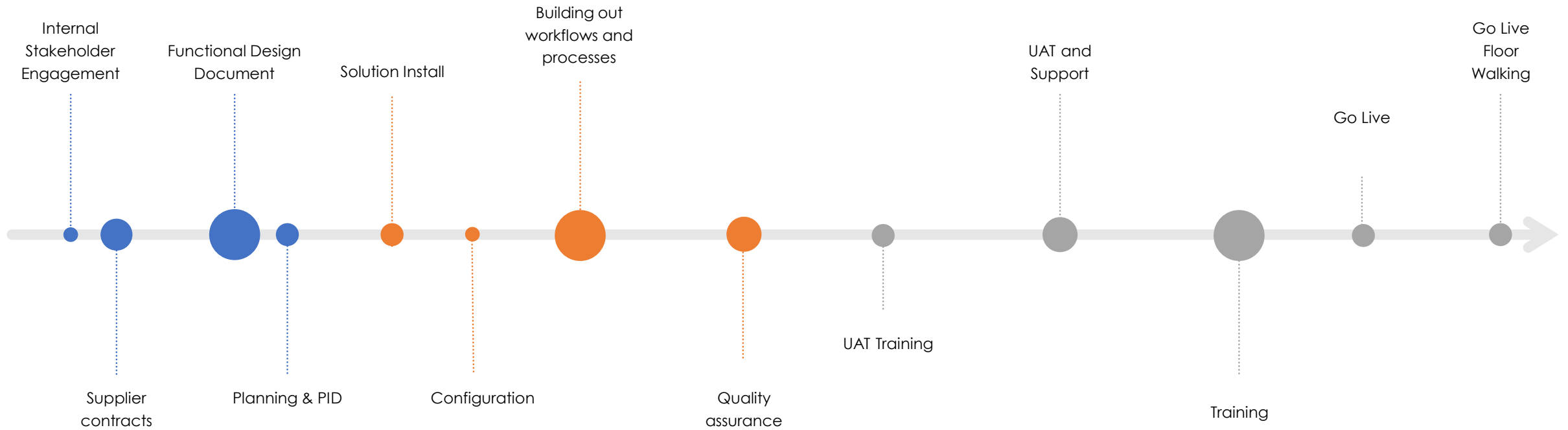
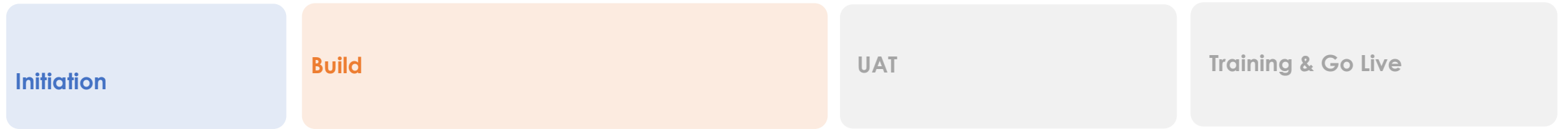
Review of
options, key
processes,
user journeys
and
requirements

Tender, tailored
presentations
and other
selection
activities

Discovery –
technical
specification and
contract



Example implementation approach



Preparation for implementation

- Timing
- Resourcing – project and business as usual
- Reporting and chart of accounts
- Data
- User involvement and user testing
- Immediate post go-live





People and technology

Thursday 21st November 2024 at 14:00 GMT

Virtual Zoom event - 14.00-15.15 ,

£0.00  100

In a world where technology is becoming more pervasive, where your staff have increasingly easy access to on-line tools and content, where hybrid working begets investment into intangible digital assets rather than physical space; where the skills you need are ever changing and difficult to source how can you ensure your people strategy is fit for the digital age?


[View Event](#) 



CRM in a modern membership organisation

Wednesday 11th December 2024 at 14:00 GMT

Virtual Zoom event - 14.00-15.15 ,

£0.00  30

Hear from Adapta's Keith Collins and Mark Luckins as we look at the latest in how membership organisations and associations are adopting CRM solutions to modernise their organisation. In this live webinar and Q&A session we will hope to demystify the topic of CRM, share with you our latest thoughts on the CRM marketplace, and share some highlights and insights from our recent work helping organisations specify, select and implement new CRM solutions .

[View Event](#) 



Thanks & Goodbye!

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