



Introduction to SORP

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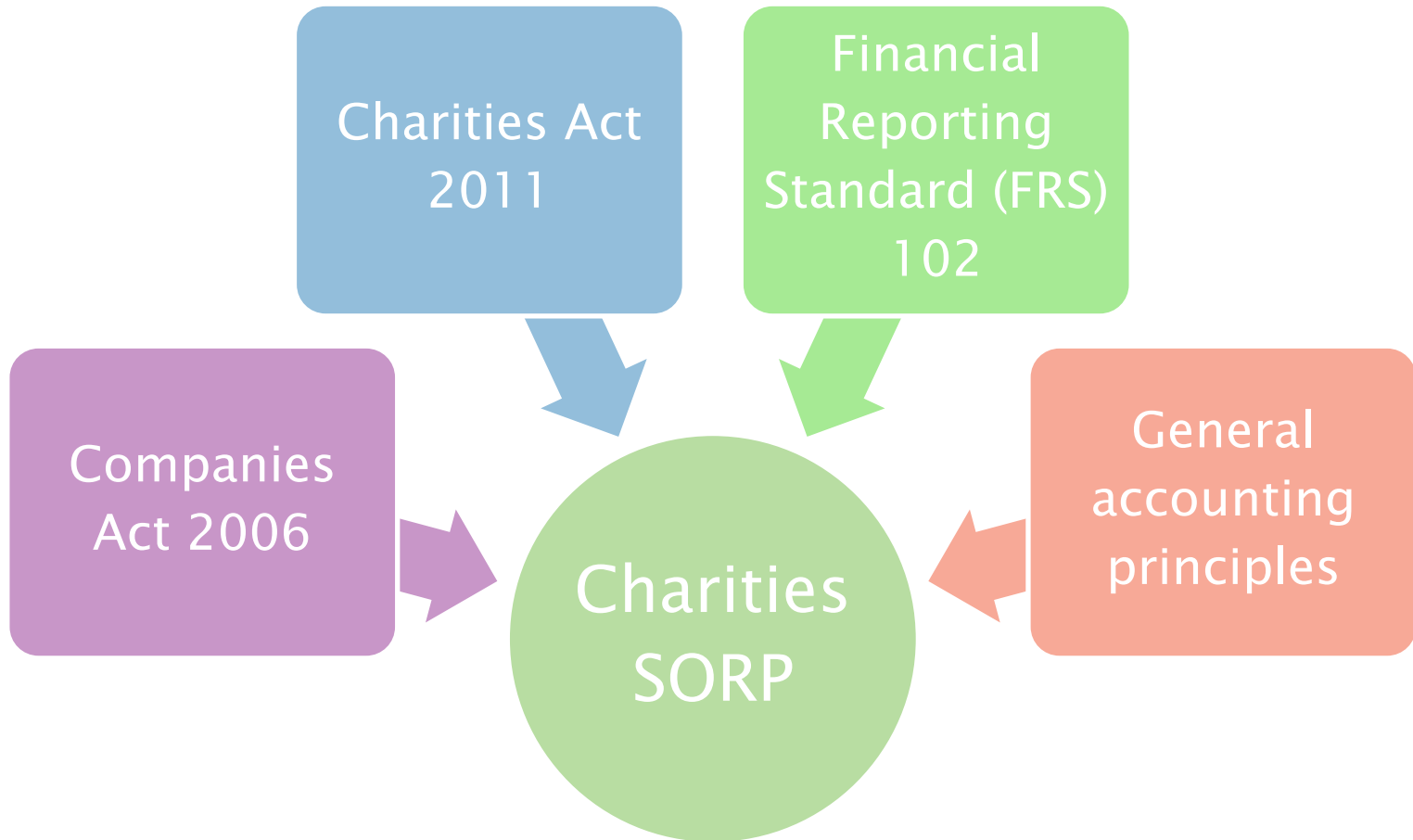
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Agenda

- Background to SORP
- Core concepts
- Financial statements form and content
- Trustees' annual report

Regulatory background





What is the SORP?

- Statement Of Recommended Practice
- For statutory accounts
- Accounting rules in a charity context
 - Removes profit as measure of success
 - Surplus/deficit is often just a result of timing
 - Still have to follow core rules
- Activity based reporting
- Use of resources to further charitable aims
 - Objects, activities, achievements, impact



What is the SORP?

Accessible,
modular
document

- Core modules
- Additional sections
- Detailed glossary of terms

Specific
terms

- Must – has to be included
- Should – best practice to include
- May – options available



Who follows the SORP?

Registered charities, including:

- Unincorporated registered charities
- Charities that are also registered companies
- Charitable Incorporated Organisations (CIOs)



SORP accounts components

- Trustees' annual report
- Auditor's / Independent Examiner's report
- Statement of financial activities (SoFA)
- Balance sheet(s)
- Statement of cash flows
- Notes to the accounts



Charity accounts vs company accounts

- Basic principals regarding the preparation the accounts are the same
- Key financial health indicators/warning signs are the same (but with some additions)
- Characteristics of good financial information are the same



What's different about charity accounts?

- Funds – unrestricted and restricted
- SOFA (not profit and loss account)
- Focus on funds in total rather than result for the year
- Public Benefit reporting
- More scrutiny and regulation
- Tax position



SORP language

Profit and loss account	Income and expenditure account	SoFA
Profit	Surplus	Net income
Loss	Deficit	Net expenditure



Fund accounting

Total funds

Unrestricted

Restricted

General

Designated

Income

Endowment (capital)

Permanent

Expendable



Unrestricted funds

Funds received for charitable objects

- General donations
- General legacies
- Self-generated income from sales of goods or services
- Investment income

Designated funds

- Funds earmarked by trustees for a particular purpose



Restricted income funds

- Restriction imposed by donor
- Restricted funds may be
 - For a specified project
 - For a specific geographical area
 - Funds raised in an appeal
 - Investment income (if generated from invested restricted funds)
- Funds must be spent for purpose
- Can be assets



Endowment funds

- Similar to restricted funds
 - Permanent – no **ability** to spend capital
 - Expendable – no **requirement** to spend capital
- Capital invested to generate a return to spend on charitable activities
- Income generated may be restricted or unrestricted – check terms



Fund disclosure

- Detailed analysis of funds in notes
- Separate income & expenditure by fund
- Transfers between funds
- Narrative explanations for each fund



Statement of financial activities SoFA

- Grouped by activities, not types of income/expenditure
- Income headings link to expenditure
- Distinguish between funds
- Support and governance costs allocated to charitable activities
- Should correspond to trustees' annual report
- Detailed notes



Incoming resources

Donations
and legacies

Charitable
activities

Other trading
activities

Income from
investments

Other



Donations and legacies



Gifts given on a voluntary basis



Grants of a general nature



No expectation of a service
in return

Can include subscriptions if
substance is donation



Donated goods and services



Charitable activities

- Grants and donations for specific activities
- Fees for services as part of charitable activities (primary purpose trading)
- Expand with sub-headings
 - Link with reporting in trustees' report



Other trading activities

- Non-charitable trading
 - Both within charity or subsidiary
- Fundraising events
- Retail income
- Property income
- Sponsorship



Income recognition

- As soon as is prudent & practicable
- Three golden rules
 1. Entitlement
 2. Measurement
 3. Probability (more likely than not to be received)



Donated goods and services

- Recognise if you would have paid for it
- Benefit is quantifiable and measurable
- Value to charity receiving
- **Do not** include volunteer time
 - Report in trustees' report



Resources expended

Match charitable activities with income

Costs of generating funds

- Fundraising and trading
- Investment management

Support and governance costs

- Not activities in their own right
- Reanalyse and charge to activities



Staff and trustee costs

- Staff paid > £60k
 - State number in each £10k band
 - Salaries and benefits only
- Termination and redundancy costs
- Trustee payments and expenses
- Other disclosures
 - Key management personnel
 - Staff numbers



Trustees' annual report – all

- Objectives and activities
 - Public benefit
- Achievements and performance
- Financial review
 - Reserves policy and going concern (more detail if large)
- Structure, governance and management
- Reference and administrative details
- Requirements of Companies Act



Trustees' annual report – large

- Material activities and policies
 - Grant making
 - Investments
 - Use of volunteers
- Expanded performance measures
- Principal risks and uncertainties
- Remuneration of KMP
- Plans for future periods
- Fundraising practices (if audited)



Reserves

- Policy
 - Why you need reserves, how much and what for
 - Compare with actual level
 - No standard formula or approach
- What does this depend on?
 - Income volatility and risk
 - Nature of costs – fixed or flexible
 - Future plans and needs
 - Scenario planning and stress testing



‘Free’ reserves

Reserves the charity holds at the end of the reporting period *after* making allowance for any *restricted funds*, and the amount of *designations, commitments* (not provided for as a liability in the accounts) or the carrying amount of *functional assets*



Going concern

A basic underlying accounting assumption that an organisation will be able to continue operating for a period of at least 12 months from the date the accounts are signed

- Can meet all liabilities as they fall due



Going concern

- Trustees must make their own assessment and confirm this at point of approval
- If uncertainties, the nature of these must be explained in the TAR
- Auditors are required to review and conclude



Thresholds

Large charity – income in excess £500k

Charity audit threshold (charity):

- E&W: £1 million
- Scotland: £500k

Non-small company – exceed 2 of 3 of:

- Turnover > £10.2 million
- Gross assets > £5.1 million
- Employees > 50 (average head count)



External scrutiny

Income (£)	0 – 25K	25K – 250K	250K – 500K	500K – 1m	1m – 10.2m	10.2m
Commercial company and CIC	No need for any external scrutiny					Audit
Charitable company and CIOs	n/a	Independent examination			Audit	
OSCR registered	Independent examination				Audit	

- Check governing documents and funder requirements



Audit vs independent examination

- **Audit**

- Verification of transactions
- Seeks material completeness and accuracy of accounting records
- Report states accounts show 'True and Fair' view
- Provides more assurance

- **Independent examination**

- Reviews accounting records
- Checks accounts prepared from underlying records
- Verification of transactions to original documents only if queries
- No check of internal financial controls

Resources to help

- Charity Commission guidance and publications
 - <https://www.gov.uk/guidance/charity-commission-guidance>
- Sayer Vincent publications
 - “Made simple” guides
 - Beyond reserves
 - Rethinking risk – beyond the tick box
 - Honorary Treasurer’s Handbook
 - Find at sayervincent.co.uk/resources



Questions?

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